



01825 841010

**Kole Cars**



News and motoring tips from Uckfield's independent Audi specialist

4th Edition - 2010

## We help you drive with confidence...

Taking care of your car will help you drive with confidence and this is a constant theme in our newsletter this time. Over the page read why Michael Lee keeps his Audi A3 in immaculate condition and see the hints offered by car valeter Robert Howell. On this page we offer some advice for when you think about buying a new car and these tips show how caring for your car now will help when you sell it later.

If at any stage you would prefer not to receive this newsletter, please let us know on 01825 841010

### Some points to consider when buying a new car

The people who trust us to look after their cars often ask for tips when the time comes to buy a new vehicle so I thought it would be worth sharing some in our newsletter, *writes Paul Adjayi.*

I always say it is a good idea to know what type of vehicle you would like to buy before you start looking.

This might sound obvious but not everybody has a clear idea of their needs at the outset and this can lead to them buying something totally impractical for their needs.

It's different if you want a sports car as a second car but when looking for your main car do consider how many seats you need, how much boot space, how many doors and how powerful the engine needs to be.

Then consider the different ways you could buy a car: through a showroom, second hand through Auto Trader, from dealers or from a friend.

Wherever you look try to test drive the car. It might be the type of vehicle you are looking for but make sure you like driving it.

Then there are some essential facts you need to know: the vehicle's age, its mileage, service history, relevant documentation, MOT history.

Check that all the documents match. Information can get mixed up so match the services with the mileage and make sure the services were on time.

Next, take a careful look at the car itself. If you are not confident in doing that then ask your local garage to look at it or invest in an AA or RAC car-buying check.

That would be money well spent. They would check the car thoroughly on your behalf and give you paper work to that



It's possible to enjoy motoring when you've chosen a car you can trust

effect. Sometimes they point out faults that could give you a good bargaining tool based on what you have to spend to put them right or you could get the owner to do the work before you buy it.

If you are going to check the vehicle yourself then make sure you have a good look in daylight.

Take someone with you to talk to the owner while you look at the car. Conversation can steal your attention away from spotting potential problems.

### SPECIAL OFFER

#### Save on cost of our air conditioning service

We are currently offering a full air conditioning service at the special offer price of £69.99... a saving of nearly £10.

We will also include a complementary anti-bacterial cleanse in the price. This would normally cost £35.

Call us on 01825 841010 for more information

Call in and see us any time at Kole Cars, ring **01825 841010** or email [paul@kolecars.co.uk](mailto:paul@kolecars.co.uk)

## Kole Cars meets Michael's high standards

Army training and 30 years of living in Africa combine to make Michael Lee 'very particular' when looking after his Audi A3 and so it is a tribute to Kole Cars that he trusts the garage to help him do that.

"Paul humours me," Michael said about Paul Adjayi, owner of Kole Cars. "I'm very particular about who maintains my car and I know he is dedicated to his craft."

"I feel totally comfortable that he takes a personal interest in the work being done. He's also a very nice man, I like him a lot."

Michael, executive director of the Pilgrim Hall Christian Conference Centre, at Easons Green, says it amuses his wife Maggie that to this day, as taught by the Army, he keeps the engine compartment of his car clean by wiping around twice a month with a "moist, slightly soapy, rag" to remove grease.

Living in Africa reinforced the determination to look after his vehicles because he didn't want to break down while on safari, though he does remember the nightmare of once being towed for 250 miles along a dirt road to a garage.



Michael Lee with his immaculate Audi A3

One look at Michael's 13-year-old Audi A3 shows the care that is lavished on his car: It is immaculate.

He said: "Every summer I get the tyres checked and the wheels aligned and, because I also know that Paul is looking after the engine, I drive with confidence."

## Take care of your car by keeping it clean...

It feels good to drive a clean car but there are other reasons for making sure your vehicle is washed regularly, says car valeting Robert Howell.

Most important is safety. When your windscreen is clean there will be no problem when you turn on the wipers in a sudden downpour:

And at night visibility will be much improved if your headlights shine through clean glass.

Also worth bearing in mind is that if your car is cleaned regularly you will spot bodywork problems developing, perhaps because of rust or impact damage.

Robert, who runs RH Valeting Ltd in London Road, Uckfield, says even a quick wash helps protect your car but the more time and effort invested in cleaning it the better it will look.

He says it is worth starting as you mean to go on. When buying a new car consider investing in a special one-off immediate Diamond Brite and Gard-X treatment guaranteed to protect the paintwork from environmental damage.

He then goes on to recommend giving the vehicle a full valet at least once a year to return it to 'showroom' condition. Between times a quick wash once a month would be adequate.

For more information Robert can be contacted on 01825 766656.

## Multi-world champion comes to Uckfield

Multi-world champion John Surtees is to open a big road safety day in Uckfield on the Luxford Field on Thursday, June 24.

Surtees is the only man to win a world title on two wheels and on four wheels. He won seven motor-cycling world championships between 1956 and 1960 and the F1 world championship in 1964 driving a Ferrari.

Children from 11 schools - Blackboys, Buxted, Harlands, High Hurstwood, Holy Cross, Little Horsted, Manor, Bonners (Maresfield), Nutley, Rocks Park and St Philip's - will attend the event.

On display will be veteran vehicles and a steam traction engine. The aim of the day is to get the road safety message over to children.

**Saturday and Sunday, June 26 and 27:** There will be hundreds of new vehicles, including cars, motorbikes, commercial vehicles and motor homes, on display at the Tunbridge Wells Motorshow. There will also be a children's play area and arena events. This motorshow will be open between 10.00am and 5.00pm.

# Kole Cars

Lewes Road, Easons Green, Uckfield, East Sussex TN22 5JH

We're just opposite Beechy Road on the B2192 Lewes Road